

The Corporation

Oliver & Associates is a real estate company that has thrived in the London area since 1979. Our Objective has always been to provide service at a level of professionalism that consistently surpasses our competition for...the consumer.

Starting out in Lambeth, Ontario in 1979, reorganizing in 1982 into a partnership with a target market in "new home sales", the Corporation quickly became the leader in new home sales in London throughout the 80's.

In 1985 Oliver & Associates added meaning to the term "Associates". Once again an independent broker with a creative twist. Eleven loyal and highly productive employees formed an internal management team and gained the designation "Associate". The original team and members that have since been added, form the essence of why the Corporation is unique. Our common goal is to be the most professional in the real estate business and above all strive to have all the people around us become better day after day.

Oliver & Associates has gained the reputation as the "originator" in marketing innovation. Realty Radio or, in London, "Radio Oliver", our own newspaper "Oliver Real Estate Advisor", London Homes Magazine and our own "G.S.P. (Guaranteed Sales Plan)" kept us ahead of the competition throughout the 80's.

In the 90's, Oliver & Associates have once again re-engineered the "Firm". We are concentrating on what adds value for the customer while eliminating what does not. We have introduced what we call "precision shopping". Our Westmount Shopping Centre location is ideal – 20 000 people per week pass our product...you home. The "Best in Our Class Designation" gained us entry into the world's largest relocation corporation P.H.H. More corporations use P.H.H. to move their employees from city to city than any other company in Canada. This unique service provides Oliver & Associates with listings that must be sold and attracts qualified purchasers moving to our city, "Precision Shopping with Precise Shoppers."

Quite simply, we provide proven quality professional service to every client we meet and we back it up with our unsurpassed value added experience!

Dennis C. Oliver
President